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Research Fields: Behavioral Economics, Experimental Economics, Applied Microeconomics
Research topics: Conflict behavior, Status, Discrimination, Social identity,

Education

- 2017-2022 **PhD Student in Economics,**
Ludwig Maximilian University of Munich &
Max Planck Institute for Tax Law and Public Finance,
- 2011-2014 **Master of Science in Economics and Business**
Administration, Banking and Finance,
University of Zurich, Switzerland
- 2007-2011 **Graduate Diploma in Organizational Sciences**
Graduate Engineer of Organizational Sciences
Faculty of Organizational Sciences,
University Of Belgrade, Serbia
- 2010-2011 Join EU See - Int. Exchange program: University of Turku, Finland

Ph.D. Committee & References

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Andrea Martinangeli

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Working Papers

Queen Bee Immigrant: The effects of status perceptions on immigration attitudes

This work studies the dynamics of inter-minority relations and attempts to uncover the influence of status position of the established immigrants on their attitudes towards new waves of immigration. I hypothesize that relative status deprivation, the degree to which own in-group is ranked low in the ethnic status hierarchy of the host country, has a negative impact on group members' attitudes toward an even lower ranked status group. In an online experiment (N=1,159), participants with migration background residing in Germany randomly receive either a positive or a negative evaluation of their own ethnic/national in-group, as evaluated by a group of ethnic German participants, while keeping constant the evaluations of other immigrant groups. The results show that participants whose in-group received a negative evaluation are systematically less willing to donate to an organization supporting refugees and express more negative views of the refugees from the Middle East. Furthermore, it is shown that participants who received a negative evaluation of the own in-group expect the native majority participants to express significantly more critical views of the refugees (and other low-status out-groups), indicating that the treatment effect on behavior could be moderated by its effect on perceived norms surrounding prejudice expression. Finally, the results show that treatment affects not only the privately held attitudes towards refugees but also participants' willingness to publicly express them, as participants who received a negative evaluation of their in-group more readily express their (critical) preferences when under observation of the participants from the native majority.

The influence premium of monetary status (with Andrea F. M. Martinangeli) (under revision)

The transmission of adaptively valuable behaviours requires individuals who exhibit them to exert greater influence on others' actions. The conferment of status to these individuals, status recognition, and the granting of status privileges are functional to achieving this objective. With the accumulation of material status sources, however, status imperfectly signals underlying ability. We investigate whether the holders of purely monetary status, known to be orthogonal to their underlying ability, nevertheless enjoy greater influence over others' choices. Among a representative sample of the German population, high monetary status grants individuals greater influence over others' actions. This finding does not emerge when status is known to be linked to cognitive ability.

Productivity Shocks and Conflict: The Role of Loss Aversion

This paper studies the consequences of productivity shocks on conflict behavior in the presence of loss aversion. In a first step, I incorporate expectation based loss preferences a la Köszegi and Rabin (2006, 2007) into a Hirshleifer-Skaperdas conflict game and show that negative productivity shocks entail higher conflict investments if agents are loss averse (and lower investments if agents are gain-seeking); the reverse holds in case of a positive productivity shock. In a second step, a lab experiment (N=496) was conducted with participants playing repeated guns-and-butter conflict game under changing productivity regimes. The experimental results reveal that while adverse productivity shocks (channeled through loss aversion) have the predicted effects, positive productivity shocks lead to the predicted increase in conflict investment among gain-seeking but fail to reduce conflict investment among loss-averse participants. Furthermore, absent any changes in productivity level, conflict investments are shown to increase in the level of loss aversion.

Work in progress

Wins and losses in collective actions: Evidence from the field (with Raisa Sherif)

Global warming, deforestation, destruction of wildlife, etc. - all represent problems which require coordination on a global level to be successfully resolved. At the same time, they also have their representation on a smaller scale (e.g. on a local level). We study, using a field experiment, whether the experience of participation in a small-scale collective action affects the willingness to contribute in a related but larger collective action. Particularly, we are interested in the motivational and demotivational effects of having achieved a "small win" or having failed to do so, on scaling-up the collective effort, and the relative magnitude of these effects. Furthermore, we investigate whether success (failure) in the smaller scale collective action has heterogeneous effects on participants with different initial propensity to contribute.

Presentations

ESA Global Online Around-the-Clock Meetings (2021); 11th International Conference of the French Association of Experimental Economics (ASFEE) (2021); CRC Summer School 2021: Science-Based Policy Advice (2021); Behavioral Brown Bag Seminar LMU Munich (2019)

Experience

- 2022 Aug - Postdoctoral researcher at Institute of Cognitive Sciences and Technologies of the National Research Council of Italy (CNR), Rome
- 2016-2017 Teaching Assistant at Nuremberg Institute of Technology
Subjects: Microeconomics, Econometrics
- 2015-2016 Consultant at PwC Financial Services - Asset Management, Munich
- 2015 Apr-Jun Internship in Portfolio Management/Structured Investment Management at "Assenagon", Munich
- 2014 Aug-Nov Internship in Asset Management at "quirin bank", Berlin
- 2014 Jul-Aug Research Assistant at Department for Behavioral Finance, University of Zurich
- 2012 Jul-Aug Assistant at Department for Behavioral Finance, University of Zurich

Awards and Scholarships

- 2011-2012 Awarded governmental scholarship "Dositeja"
- 2011 Awarded "Student of Generation", Faculty of Organizational Sciences, University of Belgrade
- 2008-2011 Awarded governmental scholarships "Dositeja" for the outstanding academic results
- 2008-2011 Awarded scholarship "Fond Dr. Dragoslav Srejsović" for academic excellence

Languages

- Serbo-Croatian Native
- English Fluent
- German Fluent
- Spanish Intermediate
- Italian Intermediate

Technical skills

- STATA, MATLAB, R, VBA
- Z-tree, O-tree, Qualtrics

Extracurricular activities

Since 2018 Refugee Assistance – Volunteering for “Bellevue di Monaco”, refugee assistance and culture center – teaching mathematics and German for school attending refugees

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